

# 2018 AABI TORCH ENTREPRENEUR AWARDS

## Candidate:

- The entrepreneurial company either which is tenanted in the applicant incubator (current incubatee) or the one already graduated from incubation program
- The enterprise with strong developing capability, high technical grade, legal property rights, integrated procedures
- The enterprise already having cooperative relations with foreign countries (technology transfer and the establishment of overseas company)

## Awards:

All winners will receive great public recognition and other awards for their participation in the competition.

- 2018 AABI Torch Best Entrepreneur Award

Prize: \$ 10,000

(The winner should attend the Awarding Ceremony, and all expenses including return air tickets, board and lodging will be borne by himself.)

- 2018 AABI Torch Award for Technology Transfer
- 2018 AABI Torch Award for Internationalization
- 2018 AABI Torch Award for Promising Entrepreneur

Prize: \$ 1000

**Choice 1:** project promotion in AABI assembly

The details are:

- Presentation during the AABI assembly
- Accommodation fees, registration fees during the AABI assembly (fees up to \$500)
- International flight (fees up to \$500)

**Choice 2:** a 5-day business research scholarship in one area

The details are:

- visit AABI IBI
- 3-Star accommodation for the company representative (fees up to \$500)
- International flight (fees up to \$500)

## Competition Timeline:

- January 15, 2018: submissions due
- February 28, 2018: An expert judging panel will judge all eligible electronic submissions and select the winners.
- March 15, 2018: winners will be notified

## Criteria for Marking:

Each association member recommends one judge.

Each judge will give points (up to 100) to the applicant entrepreneurs and recommend the wannabes of AABI Torch Award for Technology Transfer, AABI Torch Award for Internationalization, AABI Torch Award for Promising Entrepreneur.

Among the points given, delete the highest and lowest points, and then calculate the average. The highest average score will be the winner of AABI Torch Best Entrepreneur Award.

The winners of AABI Torch Award for Technology Transfer, AABI Torch Award for Internationalization, AABI Torch Award for Promising Entrepreneur will be selected by the judges' votes

## Others:

Each AABI member's country or region can submit only 2 nomination forms for those four AABI Torch Entrepreneur Awards.

**2018 AABI Torch Entrepreneur Awards**  
**NOMINATION FORM**

**Name of Applicant Incubator** \_\_\_\_\_  
Address: \_\_\_\_\_  
Country: \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Name of Representative: \_\_\_\_\_ Title: \_\_\_\_\_  
Name of Manager in Charge: \_\_\_\_\_ Title: \_\_\_\_\_  
Tel: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Website: \_\_\_\_\_

**Name of Applicant Entrepreneur/Company being nominated:** \_\_\_\_\_  
Prefix: \_\_\_\_\_ Title: \_\_\_\_\_ Name of Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Country: \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Tel: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Website: \_\_\_\_\_

## Application Guidelines

The application form consists of 3 parts, the basic information, 3 question items as follows: A. Entrepreneur Profile [35 points], B. Product/Service, & Market Exploration (35 points), C. Benefit / Special Service Provided by Incubation Program [20 points], and attached materials (10 points).

Before filling out the form, applicants should refer to this guideline carefully, and then briefly summarize information and clarify the points which each question item requires.

In each question item, the explanation **should not exceed more than 300 words**. The applicants should make the best efforts to describe the state and situation in each question item. Do not make just writing “please refer to the file or the website” or “the information is in the attachment”

After filling out the form, you should attach some photos showing your products or services, and some copies showing your company’s internationalization (e.g. cooperative agreement, contract).

### **Other notices:**

- \* The company nominated in this form has to be an entrepreneurial company either which is tenanted in the applicant incubator (current incubatee) or the one already graduated from incubation program.
- \* The information required in this form is very much related to one’s personal activities, particularly “Entrepreneurial Profile” in column A. Hence, it is highly suggested that the applicant entrepreneur should complete the form by himself/herself.
- \* The person who filled out this form must sign in the end. If the person is neither the applicant entrepreneur nor the management of the applicant incubator, please also designate the relation of applicant in the parenthesis.
- \* 2009 AABI Torch Best Entrepreneur Award is presented to honor the best entrepreneur among Asia and the Pacific region, who utilized the business incubation program and made the remarkable growth, which can be a model for other entrepreneurs, international cooperation and business incubation programs. The AABI and association members make the best effort to dispatch information and collect nominations.
- \* For the purpose of further development of incubation activities and research on successful model, the information collected in this form may be utilized as a case study. Upon any event of publicizing the entrepreneur- or company-specific information, the secretariat will contact the applicant incubator and entrepreneur beforehand.

## Nomination Due: January 15, 2018

Basic Information of the Nominated Company			
1	When was the company founded, month & year?		
2	Type of the company (e.g.: spin off from university or a large firm?)		
3	When was the company tenanted in incubator, month & year?		
4	Outline of the company: describe the company's business scope		
5	Key Statistics	2016	2017 (Present)
	Capital	Local Currency	
		USD	
	Net Sales/Revenue (Turnover)	Local Currency	
		USD	
	Net Income	Local Currency	
		USD	
	Number of Fulltime Employment		
6	Patents (Intellectual property) taken or applied for		
7	The amount of fund invested, if any		
8	Awards gained, if any		

Note: Please refer to the exchange rate applied here: 1 USD = \_\_\_\_\_ (Date: day/month/year)

**A. Entrepreneur Profile (35 points)**

Describe the applicant's entrepreneurial capabilities with specific reference to:

- How he/she is being engaged in entrepreneurial activities with great enthusiasm?
- What challenges faced and how then overcome?
- What accomplishment has he/she reached?

Note: This item focuses on the entrepreneur himself/herself, not about the company.

**B. Product/Service, & Market Exploration (35 points)**

Briefly describe the main features of the company's product/service with reference to:

- The advantage of the company's product or service
- Your company's business model
- Your company's business scale and business deal with large firms and overseas
- your cooperative agreement with foreign countries
- Any innovative aspects in company management, business process, or human resource development, etc.
- Further business plan

**C. Benefit / Special service provided by incubation program: (20 points)**

Describe the benefit / effect given by incubation program, specially regarding:

- The reason and background why and how got tenanted in the incubator
- What kind of support services is provided and what is the one with the most value for growth?
- How did the incubator make a difference?
- How the company work with and being involved in the incubator activities, if any

Name and designation of person filling this form

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Designation: \_\_\_\_\_